

1<u>D</u>5 2019

LEADING DENTAL BUSINESS SUMMIT

Press Conference - Sao Paulo 12. November 2018

Markus Oster



Location





General Information



- From **12 16 March 2019** the entire dental sector will be in Cologne
- All global market leaders show presence
- Depth and breadth of product range is unique:
 - Dental practice
 - Dental laboratory
 - Infection control and maintenance
 - Services, information, communication and organization



IDS 2017



155,000 visitors



156 countries



Plus 11,8 percent



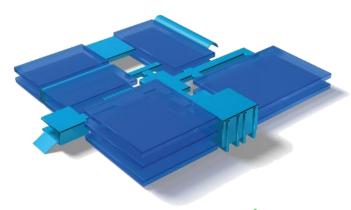
2,305 exhibitors



60 countries



163,000 sqm







Movie

IDS - brand strategie



Leading

Trendsetting

Comprehensive



Success Promoting

Demanding

Community Promoting



Exhibitors



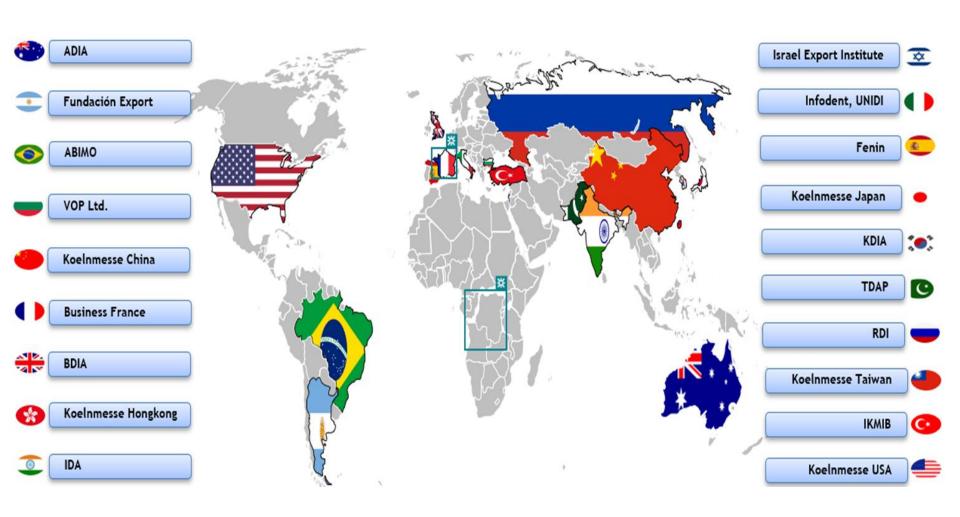
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- More than 2,400 companies from over 60 countries expected
- Largest contingents:
 - Germany
 - Italy
 - USA
 - China
 - Switzerland
 - France
 - Republic of Corea
 - Spain



Group presentations







Participation from Brazil



Exhibitors

2015: 37

2017: 41

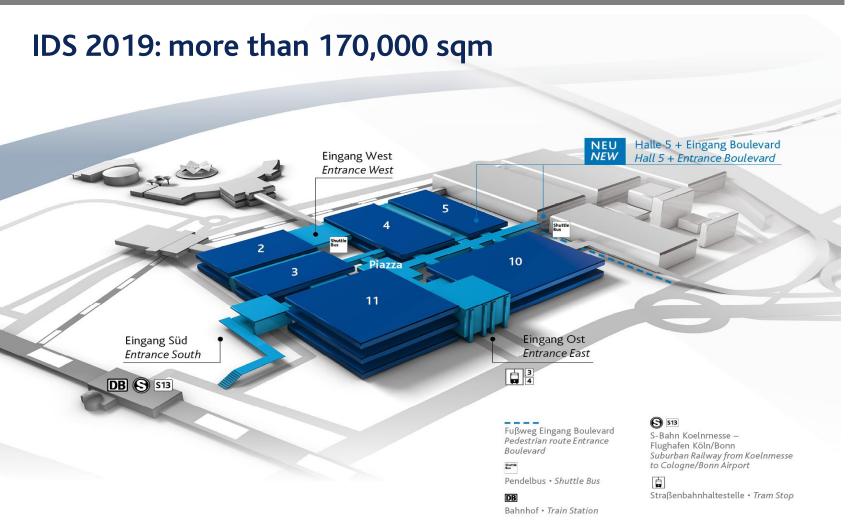
2019: more than 40 (expected)





Hall layout

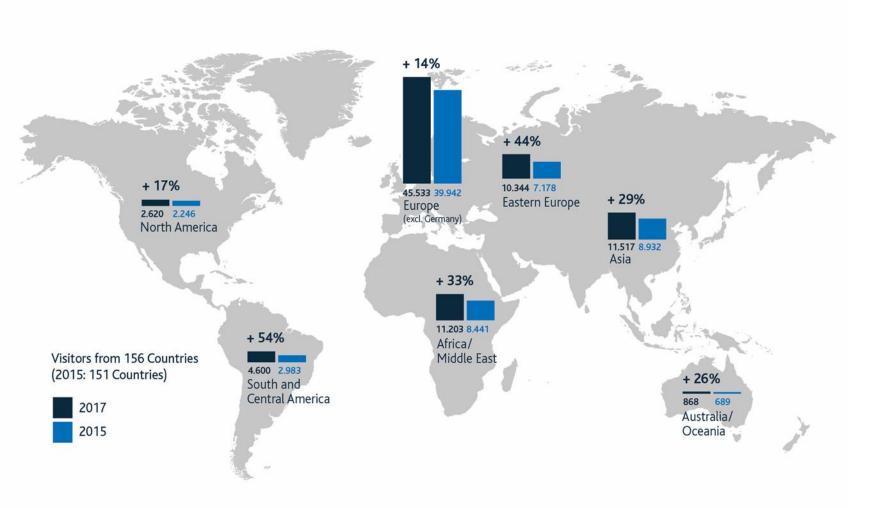






Visitors



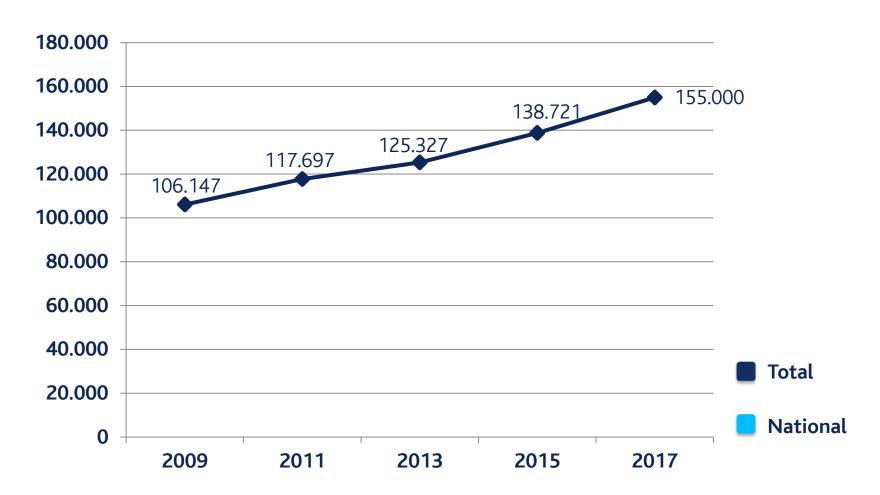




Visitors



Our aim: More than 160,000 visitors from all over the world





Additional issues



Relaunch Website/ App Information and inspiration - intuitive in use, modern in look

Matchmaking365

Gain valuable business contacts as a trade visitor

New product database

Search the database of new products by product groups

Speaker's Corner Moderated visitor forum for specialist lectures and exhibitor product presentation subject to charge



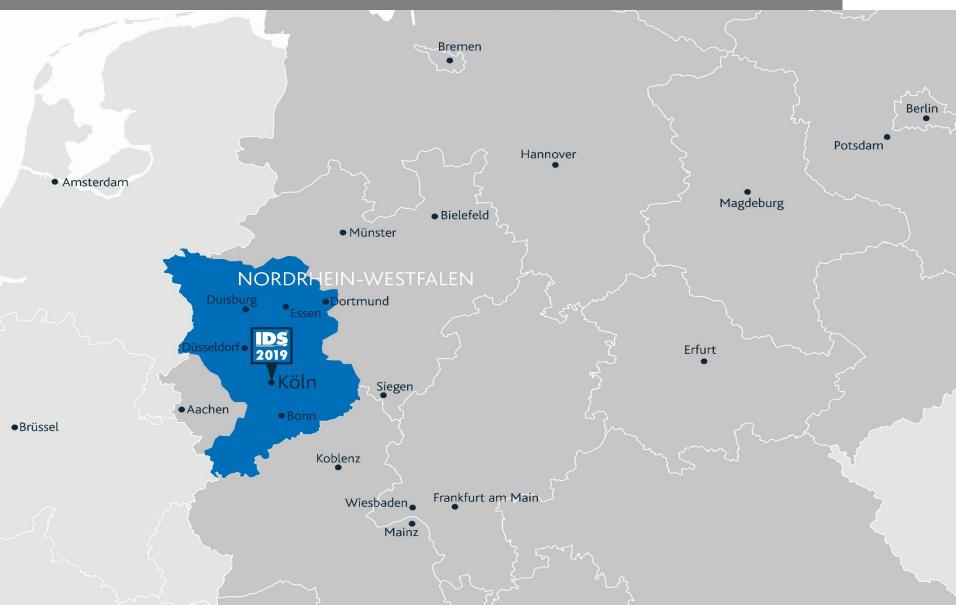
Travel and accommodation - Perfect accessibility by train, car & airplane





Travel and accommodation - Free travel with IDS admission ticket





Many thanks and see you in Cologne in March 2019 koelnmesse

